

T-104 2022

Course Specification

| Course Title: | Principles o | of Management 2 | |
|---------------|--------------|-----------------|--|
|---------------|--------------|-----------------|--|

Course Code: Ba1302

Program: **Bachelor**

Department: Business

College: Business

Institution: Umm Al-Qura University

Version: 2

Last Revision Date: 5/2/2023





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| A. General information about the course: | | | | |
|---|-------------------|-------------|--------|----------|
| Course Identification | n | | | |
| 1. Credit hours: | 3 hours | | | |
| 2. Course type | | | | |
| a. University 🗆 | College 🗆 | Department⊠ | Track□ | Others □ |
| b. Required ⊠ | Elective | | | |
| 3. Level/year at whi offered: level 2 | ch this course is | | | |
| 4. Course general Description Examines the theory, techniques, and applications of management systems. Planning, organizing, leading, and controlling are issues addressed. By the end of the course, students should be able to work as contributing members within the organization they are working for using the management functions | | | | |
| 5. Pre-requirements for this course (if any): ELCE1201 | | | | |
| 6. Co- requirements for this course (if any): | | | | |
| 7. Course Main Objective(s) | | | | |
| Learning the basic theories and functions of management. | | | | |

Identify the fundamental concepts of Management.

State theoretical aspects and practical applications of various management processes.

Introduced to creating high performance in an organization by efficient and effective interactions of environment, technology, and human resources.

Learn to play a part vigorously and cooperatively in a team to solve real business problems.

Describe the important aspects of motivation and leadership and their roles in organizations

1. Teaching mode (mark all that apply)

| No | Mode of Instruction | Contact Hours | Percentage |
|----|---|---------------|------------|
| 1. | Traditional classroom | 25 | 90% |
| 2. | E-learning | 5 | 10% |
| 3. | Hybrid • Traditional classroom • E-learning | | |
| 4. | Distance learning | | |





| 2. Contact Hours (based on the academic semester) | | | | |
|---|------------------------------|---------------|--|--|
| No | Activity | Contact Hours | | |
| 1. | Lectures | 25 | | |
| 2. | Laboratory/Studio | 0 | | |
| 3. | Field | 0 | | |
| 4. | Tutorial | 0 | | |
| 5. | Others (specify) E- learning | 5 | | |
| | Total | 30 | | |

B. Course Learning Outcomes (CLOs), Teaching Strategies and **Assessment Methods**

| Code | Course Learning Outcomes | Code of CLOs aligned with program | Teaching Strategies | Assessment Methods |
|------|---|--------------------------------------|---|--|
| 1.0 | Knowledge and unde | rstanding | | |
| 1.1 | Define management theories. | К1 | Lecture, group discussions, assignments, case studies, group projects | Examinations, quizzes, presentations, assignments, analytical reports |
| 1.2 | Describe the role of management in all fields | КЗ | Lecture, group discussions, assignments, case studies, group projects | Examinations, quizzes, presentations, assignments, analytical reports |
| 1.3 | Identify the essential of teams' management | К4 | Lecture, group discussions, assignments, case | Examinations, quizzes, presentations, assignments, |





| Code | Course Learning Outcomes | Code of CLOs aligned with program | Teaching Strategies | Assessment Methods |
|------|--|--------------------------------------|---|--|
| | | | studies, group projects | analytical reports |
| 2.0 | Skills | | | |
| 2.1 | Analyze the strengths and weakness of management theories and select the best by giving justification. | S2 | Lecture, group discussions, assignments, case studies, group projects | Examinations, quizzes, presentations, assignments, analytical reports |
| 2.2 | Apply the management principles to achieve increased productivity in an organization | S2; S4 | Lecture, group discussions, assignments, case studies, group projects | Examinations, quizzes, presentations, assignments, analytical reports |
| | | | | |
| 3.0 | Values, autonomy, ar | nd responsibility | | |
| 3.1 | Demonstrate ability to work effectively in group assignments and projects. | V2 | Group discussions, assignments, case studies, group projects | Presentations, group reports, learning logs |
| 3.2 | Build effective listening skills. | V1 | Group discussions, assignments, case studies, group projects | Presentations, group reports, learning logs |





B. Course Content

.C

| No | List of Topics | Contact Hours |
|----|----------------------------------|------------------|
| 1 | Leading People and Organizations | 6 |
| 2 | Decision Making | 3 |
| 3 | Communication in Organizations | 3 |
| 4 | Managing Groups and Teams | 3 |
| 5 | Revision | 3 |
| 6 | Employees' motivations | 3 |
| 7 | The Essentials of Control | 3 |
| 8 | Discussion (case studies) | 3 |
| 9 | Revision HW questions | 3 |
| | Total | 30 |

D. Students Assessment Activities

| Assessment task* | Week Due | Percentage of Total Assessment Score |
|---------------------------------|--|--|
| Quizzes | | 10% |
| HomeWorks | | 5% |
| Midterm | | 20% |
| Class Discussion (case studies) | | 5% |
| Group Project | | 15% |
| Participation & Attendance | | 5% |
| Final exam | | 40% |
| | HomeWorks Midterm Class Discussion (case studies) Group Project Participation & Attendance Final exam | HomeWorks Midterm Class Discussion (case studies) Group Project Participation & Attendance |

*Assessment task (i.e., written test, oral test, oral presentation, group project, essay, etc.)





E. Learning Resources and Facilities

1. References and Learning Resources

| Essential References | Text Book Management (Arab world edition) <i>Authors</i> : Stephen P. Robbins, Mary Coulter, Yusuf Sidani, Dima Jamali. <u>(Available at Jarir Book shop, Makkah @</u> <u>S.R.341.00)</u> <i>Publication</i> : Pearson Education limited 2011 ISBN:978-1-4082-5566-7 |
|--------------------------|--|
| Supportive References | Hill, C.W.L & McShane, S.L (2008), Principles of Management, McGraw-Hill/Irwin. Robbins, S & Coulter, M (2013) Management, 12/E, Prentice Hall |
| Electronic Materials | Blackboard will be used to manage the classroom and monitor its progress. |
| Other Learning Materials | Case studies: There will be Case Studies assigned during the semester. Students should also have access to current business newspapers or journals, such as The Wall Street Journal, Barron's, Bloomberg Business Week, Fortune, Harvard business review, etc. |

2. Required Facilities and equipment

| Items | Resources |
|---|---|
| facilities (Classrooms, laboratories, exhibition rooms, simulation rooms, etc.) | Classroom |
| Technology equipment (projector, smart board, software) | Blackboard collaborate – Data show- Blackboard Platform |
| Other equipment (depending on the nature of the specialty) | - |

F. Assessment of Course Quality

| Assessment Areas/Issues | Assessor | Assessment Methods |
|---------------------------|---|---|
| Effectiveness of teaching | Chair, Students, External Stakeholders | Open discussions with the students Anonymous surveys |





| Assessment Areas/Issues | Assessor | Assessment Methods |
|---|--|--|
| | Department and quality committee | |
| Effectiveness of students assessment | Chair, Students, External Stakeholders Department and quality committee | Checking marking by the students themselves if it's possible Using the help of other members in reviewing the assignments/exams |
| Quality of learning resources | Chair, Students, External Stakeholders Department and quality committee | Review of course portfolios Instructor assessment by students |
| The extent to which CLOs have been achieved | Chair, Students, External Stakeholders Department and quality committee | Course specifications are periodically reviewed at the departmental level. Courses are updated periodically and compared to the benchmark standards. |

Other

Assessor (Students, Faculty, Program Leaders, Peer Reviewer, Others (specify) Assessment Methods (Direct, Indirect)

G. Specification Approval Data

| COUNCIL /COMMITTEE | BA DEPARTMENT |
|-----------------------|---------------|
| REFERENCE NO. | |
| DATE | 5/02/ 2023 |

